EIII BENTSI-ENCHILL EETSA & ANKOMAH

Firm Overview

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Bentsi-Enchill, Letsa & Ankomah is a leading full-service law firm in Ghana with indepth expertise and experience in providing first-rate legal services for international and local clients in all sectors of the economy.

We are well-recognised for our leadership and stand out for providing commercially relevant legal services and innovative solutions to our clients.

What drives us is our long-term commitment to providing legal services with the highest level of professionalism and quality, as well as building our teams to help our clients succeed and take advantage of the right opportunities.

Why Us?

At Bentsi-Enchill, Letsa & Ankomah, we understand that our clients operate in increasingly challenging times and are committed to partnering with them to help them navigate these challenges and deliver the highest-quality advice and service. These are the highlights of what we bring to every matter.



We understand the importance of providing sector expertise to our clients. Our firm has built a reputation for extensive our knowledge and experience from working on the largest and most innovative transactions and disputes for foreign investors, local statutory companies, entities and the government.



Every client and matter deserves the right team. Our marketleading and highly recognised team are for renowned its experience and expertise in advising on the key sectors driving economic growth in Ghana. We build the most efficient team to provide our clients with the solutions and achieve the results they expect.



Our clients choose us for our ability to think differently and lead the way in establishing systems to meet their needs. We are creative in implementing innovative structures that deliver value on every transaction



Recognised as the "Godfather of law firms in Ghana", we have consistently been ranked as a leading law firm and have built a stellar reputation for our work with our wide range of notable local and foreign clients.

Recent Awards & Testimonials

Bentsi-Enchill, Letsa & Ankomah, market leaders; responsive; excellence in law and service.

The Legal 500, 2022

"A prominent firm that is highly reputed for its ability to handle complex M&A, investment funds and share transfer mandates. Its extensive experience includes advising on loan facility agreements in connection with significant infrastructure and natural resources projects in the country. Also offers notable strengths in due diligence and regulatory matters."

The Legal 500, 2022

Bentsi-Enchill, Letsa & Ankomah is a market-leading law firm renowned for its strong experience in dispute resolution, including litigation and international arbitration.

Chambers Global 2022

The firm has consistently been ranked as a leading legal services organisation in Ghana and has over many years retained its prestigious rating in several international legal reviews.

African Legal Awards, 2021

The 'excellent' team at Bentsi – Enchill, Letsa & Ankomah has a stellar reputation for its work with a wide range of notable local and foreign clients. It frequently advises on all aspects of acquisitions, mergers, financings, due diligence and compliance issues..... In addition, the practice is highly regarded for its advice to international clients on the divestment and restructuring of Ghanaian subsidiaries.

Chambers Africa Awards, 2020

Ghana Law firm of the Year

IFLR 1000 Africa Awards , 2022

Winner, African Law Firm of the Year, Small Practice

Africa Legal Awards, 2021

Winner, Ghana Law Firm of the Year

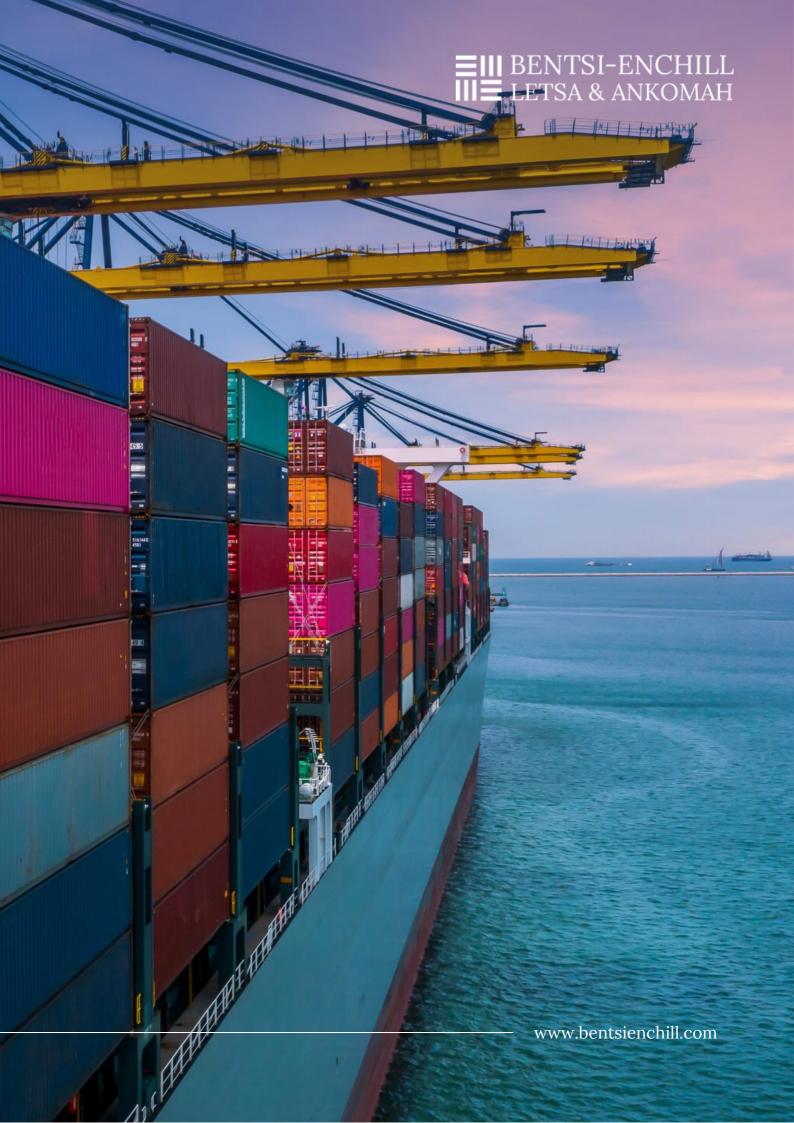
Chambers Africa Awards, 2021

Winner: Ghana Firm of the Year

IFLR Sub-Saharan Awards, 2020

Winner, Ghana Law Firm of the Year

Chambers Africa Awards for Excellence, 2020



Corporate Commercial

Our Corporate Commercial practice covers a wide range of commercial, regulatory and legal activities. We focus on legal advisory and transaction services on or related to agribusiness, advertising, automotives, broadcasting, consumer electronics, digital infrastructure, digital media entertainment, education, food and beverages, gaming, healthcare, hospitality, intellectual property, international trade, marketing, privacy and sports. We also provide expert legal advisory services on pensions, employment/labour and immigration matters.

We ensure that we understand the business of our clients. Therefore, we bring a pragmatic and business-oriented approach to legal matters arising from strategic day-to-day operations, strategy decisions, restructurings and complex transactions. We adapt our expertise to all business needs, expansion of operations into Ghana, negotiating agreements, starting a new business venture and mergers and acquisitions. We work with Ghanaian and multinational companies, entrepreneurs, non-profit organisations and family businesses.

Our highly-experienced team is headed by <u>Susan-Barbara Kumapley</u> and <u>Angela</u> <u>Gyasi</u>.

Experience

A global agricultural commodities merchant and processing company in Ghana

Ghana counsel in connection with the proposed sale of the entire issued shares of the company.

A major retailer in Ghana

Ghana counsel on the sale of the company.

An international petroleum company Ghana counsel on a global environment, health and safety mapping project.

A multinational telecommunications company

Proposed purchase of licensed spectrum from other licensees.

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Financial Institutions & Capital Markets

Our Financial Institutions & Capital Markets practice group advises clients on all aspects of regulatory issues and transactions relating to equity and debt capital markets, mergers and acquisitions, private equity, financial services, banking and finance, and legal due diligence.

We have developed a strong industry reputation for our work and expertise on the most complex transactions in Ghana. Our clients benefit from our deep knowledge and understanding of the relevant legal and regulatory framework and our practical commercial outlook. Our top-tier and client-focused team is led by Managing Partner <u>Seth Asante</u> and <u>Frank Akowuah</u>.

Experience

ESLA PLC

Tax receivables-backed bond issuance programme and listing of bonds on the Ghana Fixed Income Market. This is currently the largest bond programme on the Ghanaian market.

Ghana Amalgamated Trust Plc

Proposed initial public offer and listing of shares on the Ghana Stock Exchange.

Daakye Trust Plc

Tax receivables-backed bond issuance programme and listing of bonds on the Ghana Fixed Income Market.

MTN Ghana

Initial public offer and listing of shares.

First Bank Nigeria

Acquisition of all the shares in International Commercial Bank Group's banking subsidiaries in Ghana, Guinea, Senegal, Gambia and Sierra Leone.

Fidelity Bank Ghana Ltd

Equity capitalisation by way of private placement of shares with Amethis Africa Finance Limited, Edmond de Rothschild Europportunities II S.C.A., SICAR, Edmond de Rothschild Europportunities II FCPR and KTH Africa Investments.



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Energy & Infrastructure

The Energy & Infrastructure practice group combines in-depth industry knowledge and technical legal expertise to advise and assist on infrastructure, energy and natural resources transactions. We advise on legal, regulatory and practical issues and transactions in infrastructure involving railways, roads and ports and harbours, building and construction, real estate, aviation and aerospace, and shipping and maritime.

In energy, our team has worked on key upstream petroleum matters and has advised clients on all phases of project development; from structuring, due diligence, financing and regulatory matters and local content. We have also worked on many of the high-profile energy and natural gas deals in the downstream petroleum sector.

Our firm has unrivalled local knowledge and understanding of the issues impacting the mining industry and has worked on complex mineral exploration and mining deals involving the biggest mining players in Ghana and global and leading mining companies. We also deliver seamless expertise on large-scale power projects, both in traditional electricity generation and in renewables such as solar, waste-toenergy and wind.

Our team provides commercial and value-added legal advice and is led by our Managing Partner<u>Seth Asante</u>, <u>Seyram Dzikunu</u> and <u>Elizabeth Ashun</u>.

Experience

Kosmos

General legal representation and advising on Jubilee and TEN fields.

Aker Energy

General operations and the development of the Pecan field.

Tullow

General operations and tax disputes with the Ghana Revenue Authority.

Stanbic Bank Ghana

Construction of a US\$ 33 million commercial real estate project.

Reall

Structuring of a residential social housing development project in Lahagu, Tamale, Ghana.

Accra Financial Centre

Due diligence on the US\$ 18 million commercial construction project.

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Disputes Practice

Our Disputes practice group specialises in all areas of commercial and corporate litigation and alternative dispute resolution. The group's practical knowledge of the commercial environment within which clients operate puts it in a unique position to advise on preventative measures to avoid litigation, including dispute resolution at both the local and international level.

We assist clients in exploring mediation, arbitration and other alternative dispute resolutions, where litigation is unavoidable.

Our practice group is headed by our Senior Partner, <u>Ace Anan Ankomah</u>, <u>Daad</u> <u>Akwesi</u>, <u>Golda Denyo</u>, <u>Gloria Cofie</u> and <u>Nania Owusu-Ankomah Sackey</u>.

Experience

Represented an international venture capital fund in a dispute involving sovereign bonds issued by the Republic of Argentina in New York. This matter led to the headline arrest of the Frigata Libertad in Ghana and ultimately a US\$1.2 billion settlement.

Represented a leading multinational mining company in Ghana as local counsel in an investor arbitration before ICSID.

Represented a mining company in arbitration proceedings relating to a contract dispute with a mining services company involving claims in excess of US\$ 8 million. Represented an international software company client in an international arbitration against the Government of Ghana regarding a breach of contract in which the client was awarded over GH¢197.5 million (approximately US \$87.2 million at the time) in damages.

Representing a client in an international energy company in international arbitration and local litigation against the Government of Ghana regarding breach of a Power Purchase Agreement in which the client was awarded the equivalent of US\$ 12 million in damages.

Our Team



Ace Anan Ankomah Senior Partner Dispute Practice



Seth Asante Managing Partner Financial Institutions & Capital Markets Energy and Infrastructure



Susan-Barbara Kumapley Partner Corporate Commercial



Angela Gyasi Partner Corporate Commercial



Daad Akwesi Partner Disputes Practice



Frank Nimako Akowuah Partner Financial Institutions & Capital Markets

Our Team



Golda Denyo Partner Disputes Practice



Gloria Cofie Partner Disputes Practice



Seyram Dzikunu Partner Energy and Infrastructure



Nania Owusu-Ankomah Sackey Partner Disputes Practice



Elizabeth Ashun Partner Energy and Infrastructure



Bentsi-Enchill, Letsa & Ankomah is the Lex Mundi (the largest association of independent law firms worldwide) member firm and the Lex Africa (an association of African law firms) member firm in Ghana. We have access to resources from several top-tier global relationship firms and we obtain the best practice modules and materials for comparative analysis.

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